

Company		Your Order No.	
Department		Your Customer ID	
Contact Person		<b>Delivery Address (if different from above):</b>	
Phone/ Fax			
Street			
Postal Code/ City			
Country			
e-mail			

**Payment and delivery conditions:**

Prices given are directly from the warehouse in Stuttgart not including VAT.  
Payment is to be made strictly net within 30 days or with a 2 % discount if

made within 10 days.

\*All articles can also be delivered in small quantities. In this case, a minimum order supplement of 12.5 % will be charged.

Date:

Signature:

**We are accepting the payment and delivery conditions mentioned above and ordering the following products:**

**cobra® 2t/4t**

Item No.	COMPLETE UNITS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
209	StartupKit 2t <sup>1</sup>	1 pc.	119,00	<del>5 pcs.</del>	<del>209,00</del>		
202	5 system-package 2t <sup>2</sup>	1 pc.	229,00	5 pcs.	209,00		
	5 system-package LeanKit 2t <sup>6</sup>	1 pc.	169,00	5 pcs.	149,00		
203	15 system-package 2t <sup>3</sup>	1 pc.	459,00	5 pcs.	420,00		
204	15 system-package LeanKit 2t <sup>6</sup>	1 pc.	325,00	5 pcs.	299,00		

- <sup>1</sup> for 3 connections: 20 m cable, 6 endcaps, 6 expanding insert S, 5 m anti-abrasion hose, 3 shock-absorbers, 1 mini-burner, manual  
<sup>2</sup> for 5 connections: 40 m cable, 12 endcaps, 4/ 4/ 2 expanding inserts S/M/L, 12 m anti-abrasion hose, 5 shock-absorbers, 1 mini-burner, manual  
<sup>3</sup> for 15 connections: 100 m cable, 30 endcaps, 14/10/6 expanding inserts S/M/L, 20 m anti-abrasion hose, 15 shock-absorbers, 1 mini-burner, manual  
<sup>6</sup> LeanKit: contents as for complete units but WITHOUT shock absorbers

Item No.	COMPLETE UNITS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
205	5 system-package 4t <sup>4</sup>	1 pc.	325,00	5 pcs.	299,00		
206	10 system-package 4t <sup>5</sup>	1 pc.	598,00	5 pcs.	535,00		
207	5 system-package LeanKit 4t <sup>6</sup>	1 pc.	235,00	5 pcs.	220,00		
208	10 system-package LeanKit 4t <sup>6</sup>	1 pc.	449,00	5 pcs.	399,00		

- <sup>4</sup> for 5 connections: 50 m cable, 12 endcaps, 10 expanding inserts L, 12 m anti-abrasion hose, 5 shock-abrobers, 1 mini-burner, manual  
<sup>5</sup> for 10 connections: 100 m cable, 24 endcaps, 20 expanding inserts L, 20 m anti-abrasion hose, 10 shock-absorbers, 1 mini-burner, manual  
<sup>6</sup> LeanKit: contents as for complete units but WITHOUT shock absorbers

**cobra® 2t/4t**

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
211	cable 2t (100 m roll)	100 m	1,55	500 m	1,40		
212	cable 4t (50 m roll)	50 m	3,05	250 m	2,75		
216	cable 4t (100 m roll)	50 m	3,05	250 m	2,75		
220	endcap 2t	20 pcs.	1,55	100 pcs.	1,40		
221	endcap 4t	20 pcs.	1,55	100 pcs.	1,40		
230	expanding insert 2t/4t L	20 pcs.	3,80	100 pcs.	3,40		
231	expanding insert 2t/4t S	20 pcs.	3,50	100 pcs.	3,15		
232	expanding insert 2t/4t M	20 pcs.	3,50	100 pcs.	3,15		
240	anti-abrasion hose 2t/4t (12 m roll)	12 m	3,75	60 m	3,50		
241	anti-abrasion hose 2t/4t (20 m roll)	12 m	3,75	60 m	3,50		
250	shock-absorber 2t/4t	10 pcs.	14,90	50 pcs.	13,40		

**cobra® 8t**

Item No.	COMPLETE UNITS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
800	4 system-package 8t <sup>7</sup>	1 pc.	399,00	<del>5 pcs.</del>	<del>399,00</del>		
801	4 system-package LeanKit 8t <sup>6</sup>	1 pc.	339,00	<del>5 pcs.</del>	<del>339,00</del>		

- <sup>7</sup> for 3 connections: 40 m cable, 8 endcaps, 8 expanding inserts, 12 m anti-abrasion hose, 4 shock-absorbers, 1 mini-burner, manual  
<sup>6</sup> LeanKit: contents as for complete units but WITHOUT shock absorbers

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
810	cable 8t (40 m roll)	40 m	5,70	<del>500 m</del>	<del>1,40</del>		
820	endcaps 8t	10 pcs.	2,50	<del>100 pcs.</del>	<del>1,40</del>		
830	expanding insert 8t	10 pcs.	6,50	<del>100 pcs.</del>	<del>3,15</del>		
840	anti-abrasion hose 8t (12 m roll)	12 m	5,90	<del>60 m</del>	<del>3,50</del>		
850	shock-absorber 8t	1 pc.	19,90	<del>50 pcs.</del>	<del>13,40</del>		

Company	Your Order No.
---------	----------------

**Prices effectiv from 2010/11/01**
**amount forwarded**
**cobra® standard**

Item No.	COMPLETE UNITS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
103	StartupKit standard <sup>8</sup>	1 pc.	89,00	<del> </del>	<del> </del>		
100	15 system-package standard <sup>9</sup>	1 pc.	389,00	5 pcs.	359,00		
101	15 system-package LeanKit std. <sup>6</sup>	1 pc.	299,00	5 pcs.	275,00		

<sup>8</sup> for 3 connections: 20 m cable, 7 endcaps, 6 expanding inserts S, 5 m anti-abrasion hose, 3 shock-absorbers, 1 mini-burner, manual  
<sup>9</sup> für 15 connections: 100 m cable, 35 endcaps, 14/10/6 expanding inserts S/M/L, 25 m anti-abrasion hose, 15 shock-absorbers, 1 mini-burner, manual  
<sup>6</sup> LeanKit: contents as for complete units but WITHOUT shock absorbers

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
110	cable standard (100 m roll)	100 m	1,35	500 m	1,20		
120	endcap standard	50 pcs.	0,95	200 pcs.	0,85		
131	expanding insert standard S	25 pcs.	2,35	100 pcs.	2,10		
132	expanding insert standard M	25 pcs.	2,60	100 pcs.	2,30		
133	expanding insert standard L	25 pcs.	2,95	100 pcs.	2,60		
140	anti-abrasion hose std. (25 m roll)	25 m	2,85	100 m	2,55		
150	shock-absorber standard	25 pcs.	9,50	100 pcs.	8,55		

**cobra® mini**

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
310	cable mini	100 m	0,80	500 m	0,70		
320	endcap mini	50 pcs.	0,50	200 pcs.	0,45		
330	expanding insert mini (30 cm)	25 pcs.	1,70	100 pcs.	1,50		
340	anti-abrasion hose mini (10 m roll)	10 m	2,40	50 m	2,15		
350	shock-absorber mini	10 pcs.	4,60	50 pcs.	4,10		

**cobra® ultrastatic**

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
410	cable ultrastatic (Dyneema)	25 m	7,80	100 m	6,95		
420	endcap ultrastatic	20 pcs.	0,89	100 pcs.	0,80		
461	loop ultrastatic S (1,20 m)	1 pc.	45,15	5 pcs.	40,85		
462	loop ultrastatic L (1,60 m)	1 pc.	49,95	5 pcs.	45,20		

**Accessories**

Item No.	TOOLS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
720	hand-torch	1 pc.	69,00	<del> </del>	<del> </del>		
770	scissors	1 pc.	22,50	<del> </del>	<del> </del>		

**TOTAL:**
**cobra® guying system**

Item No.	COMPONENTS	From*	€/ Unit	From	€/ Unit	Quantity	Total Price
611	guy S <sup>10</sup>	12 pcs.	10,20	60 pcs.	9,10		
612	guy M <sup>10</sup>	12 pcs.	14,90	60 pcs.	13,45		
613	guy L <sup>10</sup>	12 pcs.	15,60	60 pcs.	14,00		
640	spiral anchor	12 pcs.	9,95	60 pcs.	8,95		
650	plate anchor	12 pcs.	9,70	60 pcs.	8,70		

<sup>10</sup> for different lower crown heights (LCH) 2,0-2,4 m; 2,4-2,7 m; 2,7-3,0 m), comprising 4.5 / 4.65 / 5 m cable, shock-absorber, warning sign and anti-abrasion hose

**TOTAL:**